

FRACTIONAL PROPERTY INVESTING

Connecting Australians with an investment in almost any asset

66

Presented by: Arthur Naoumidis

DomaCom Limited (ASX:DCL)

Emergence

March 2022







General Advice Warning

This information is general advice only and does not constitute personal financial advice.

The information has been prepared without taking into account your personal objectives, financial situation or needs. Accordingly, before acting on the information provided you must consider the appropriateness of the information, in the light of your own objectives, financial situation or needs. If you wish to acquire a financial product within the DomaCom Fund offering, you should first obtain a copy of, read and consider, the PDS before making any decision.

A copy of that PDS is available at http://www.domacom.com.au/the-domacom-

fund/product-disclosure-statement/ or by calling your financial adviser.

What DomaCom Does

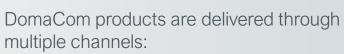


Providing a wide range of services powered by DomaCom's proprietary fractional investing platform



DomaCom sector cor

DomaCom is a specialist Diversified Financials sector company



- IFAs on Approved Product Lists
- Affinity groups including Property Developers, Renewable Companies
- B2C HALO, Crescent Finance



Target market segments are:

- Investors wanting exposure to big ticket items
- Property developers wanting funds
- Seniors wanting to access some of the equity in their homes
- Other niche market segments

What fractional investing has to offer?





Allows investors to acquire stakes in specific high value assets



Helping investors to diversify their asset portfolios...all without massive upfront expense



Investors receive income streams accruing from these assets



Investment is facilitated via syndicate like structure





Deals done 112

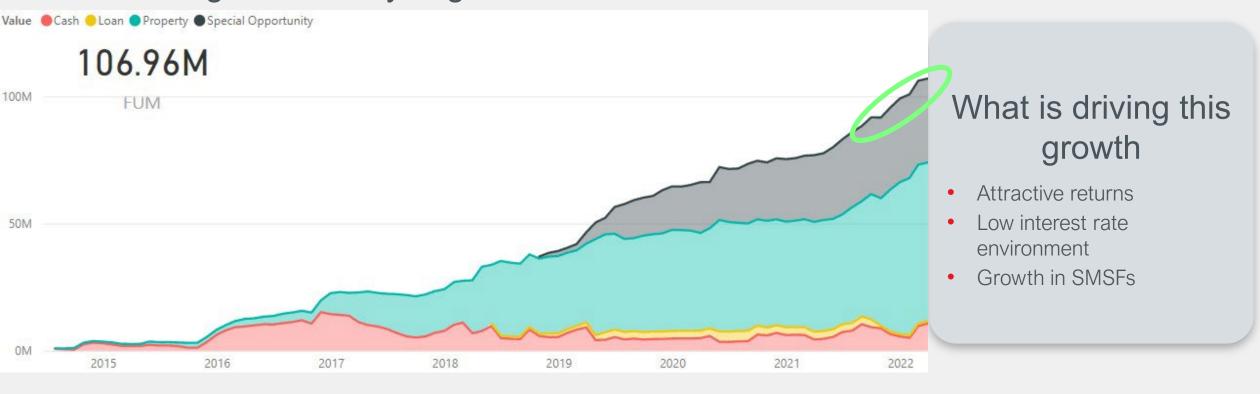
Accounts 1564

Invested \$107 million

Strong Growth in Funds Under Management







Solutions Powered by DomaCom





Affordable Housing

DomaCom's Affordable Housing product allows investors to partner with Tier-1 Community Housing Provider(CHP) to access Low-cost government debt to deliver affordable rentals for eligible Australians



Islamic **Finance**

DomaCom's Islamic Finance offer is the only Shariah compliant product developed to encompass unique legal structures to enable Muslim Australians the ability to access funds in line with cultural and religious beliefs.



Senior Equity Release

The DomaCom's Senior Equity Release Fund enables retirees to utilize the ATO downsizer allowance to sell up to \$600,000 of their home and receive the proceeds tax free via their superannuation fund (retaining the right to live there)

Asset **Syndication**

DomaCom platform enables investors, including SMSF Trustees, to co-invest in a percentage of one or more high value assets like property and loans in a syndicate-like structure where they share the income and capital value.

Alternate Investment Market (AIM)

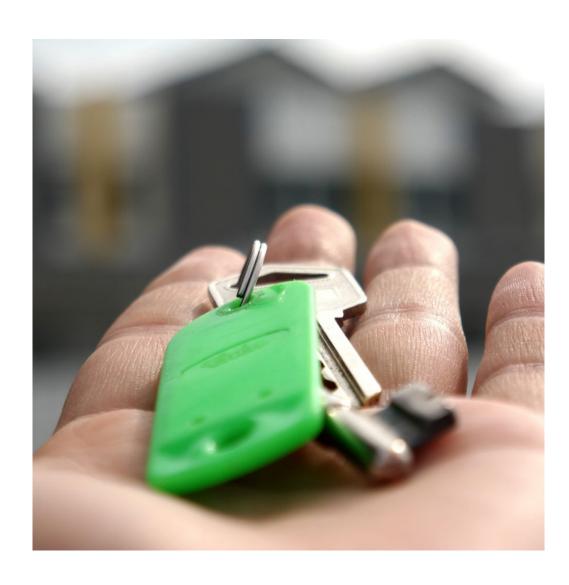
DomaCom's Alternate Investment Market provides investors a primary, secondary, succession as a pathway to a ASX listing.



DomaCom solutions that are purpose led ESG products

NDIS Housing a focus





National Disability Insurance Scheme (NDIS) Financing
Special Disability Accommodation (SDA)

Attractive 9-15% income return Government Backed ESG Investment

DomaCom allows fractional investment in NDIS properties

DomaCom solves ongoing leverage for NDIS properties

35+ Syndications completed Driver of FUM growth



3 Current Syndications

1. NDIS/Affordable Housing – "Shoreline" Coogee WA



Location North Coogee WA 6163

Deal Structure Initial property development play then hold with capital growth and

strong income (exit post development can be achieved via the

DomaCom secondary market)

Overview Providing socially responsible housing options

21 apartments

1 x 1 bed, 1 bath

19 x 2 bed, 2 bath

1 x communal apartment

A combination of unfurnished and furnished fixed term rental and NDIS Specialist Disability Accommodation (SDA) apartments

North Coogee is an established residential suburb 19km south-west of the Perth CBD and 6kms south of Fremantle





"Shoreline" Coogee WA – Capital Stack



Acquisition & Construction	\$7,720,000
Development/Finance Costs	\$1,480,000
Total	\$9,200,000
Equity	\$3,500,000

Loan \$5,700,000 Total \$9,200,000

Est. Gross Realised Value \$11,600,000 Est. Development Gain \$2,400,000

Est. Investor 60% Profit Share \$1,440,000

Est. Return on Equity 41%

202 203 % 1719m² 204 205 206

REINFORCEMENT PARADE

REINFORCEMENT PARADE

208 209 210 211 212 213 214 8 222 223 224 225 228 227 228 229 231 232 233

Returns enhanced by: 1) no stamp duty due to charity status

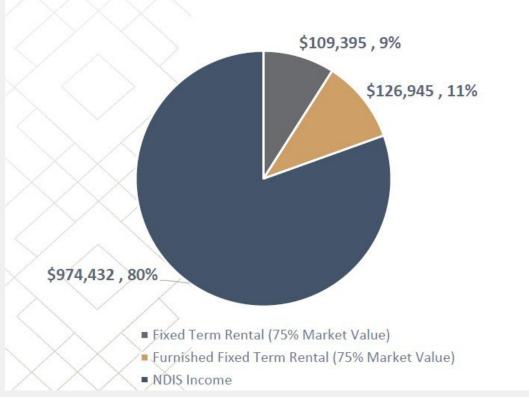
2) low cost big 4 bank debt

"Shoreline" Coogee WA – Ongoing Income



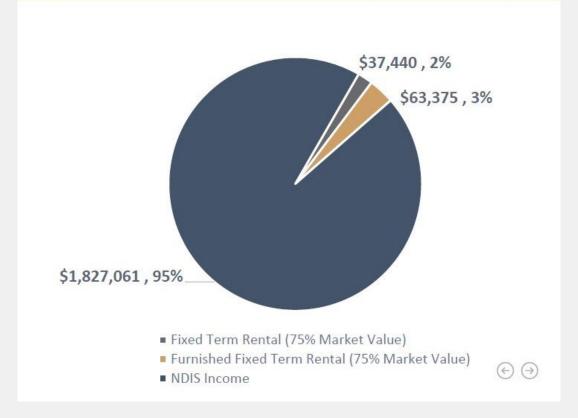
Expected Case – Net Return on Cost 13% p.a.

Rental Revenue Assumptions	Dwelling Count	Breakdown
Unfurnished Fixed Term Rental (75% Market Value)	6	30%
Furnished Fixed Term Rental (75% Market Value)	6	30%
NDIS Income (SDA)	8	40%
Total	20	100%



Upside Case – Net Return on Cost 24% p.a.

Rental Revenue Assumptions	Dwelling Count	Breakdown
Unfurnished Fixed Term Rental (75% Market Value)	2	10%
Furnished Fixed Term Rental (75% Market Value)	3	15%
NDIS Income (SDA)	15	75%
Total	20	100%



2. Australian Fuel Fund (AFF) – Stawell, Victoria



Location: Stawell, Victoria

Tenant: United Petroleum

Operation date: August 2021

Purchase Price: \$8.17 Million

Annual Rent: \$455K p.a. with annual 3% CPI

Cap Rate: 5.56% (market is circa 4.5%)

Term: 15 Years with 4×5-year options

Target Income: 6 %p.a.

Target Growth: 2.5%+

Equity: \$4.417 Million

Loan: \$4.4 Million



AFF Stawell, Victoria – Income/Depreciation Profile



	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	
Net Annual Income	\$248,744	\$256,206	\$263,893	\$271,809	\$279,964	
Rent Yield	5.6%	5.8%	6.0%	6.2%	6.3%	
Depreciation	\$242,800	\$383,000	\$299,500	\$243,600	\$205,400	





AFF Stawell, Victoria – 5 Year Return Profile



Avg. Distr Inco	me	6%	
		Cap	Rate
	<u>3% CPI</u>	<u>5%</u>	<u>4.75%</u>
Growth*	2%	6.5%	8.3%
Gross Return*	8%	12.5%	14.3%
Perf Fee (50% above 8% IRR)	0%	2.2%	3.2%
Net Return*	8%	10.3%	11.1%



^{*} Returns are estimated annual returns

3. DFS Portfolio Solutions 1st Mortgage Fund



DFS 1st Mortgage Fund is a DomaCom pooled sub-fund

Invests in discrete 1st mortgage-backed loans

3-year track record, generating a return of **8.01%pa** to investors, net of fees

Currently \$30 million in FUM

Maximum LVR is 65% - Average LVR is 58.5%

Maximum loan term is 2 years - average maturity is 10.5 months

Liquidity provided by relatively short loan maturity

The fund offers diversification across the defensive holdings of portfolios, with substantial yield enhancement

DFS Portfolio Solutions is now opening the private credit offering to approved DomaCom advisers



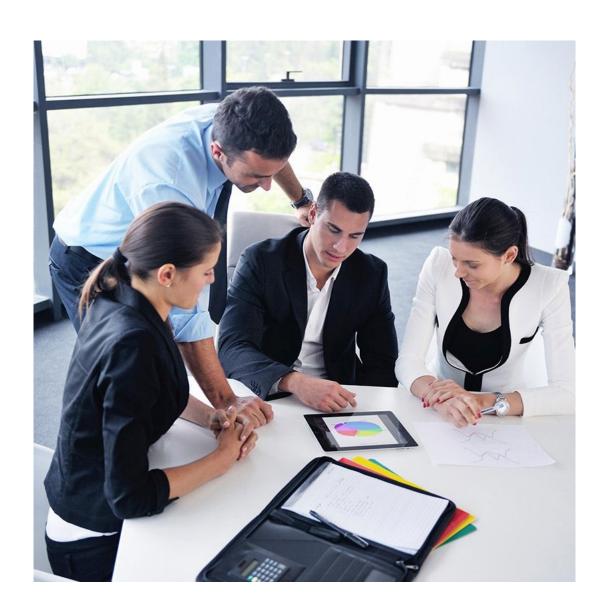
Corporate



ASX Ticker	DCL
Close price as at 06 May 2021	\$0.065
Shares on issue	361.65m
Market Capitalisation as at 04 March 2022	\$23.5m
FUM as at 04 March 2022	\$106.96m
Capital Raised June 21 – November 21	\$3.7m
Current Placement Amount*	\$2.3m
Current Placement Price	6.6 cents

^{*} Placement is for sophisticated & wholesale investors only





Disclaimer

The material in this presentation has been prepared by DomaCom Limited ACN 604 384 885. This presentation is only by way of general background information about DomaCom's activities. The information given is in summary form and DomaCom does not warrant the accuracy, currency or completeness of any information contained in the presentation.

The material in this presentation, is not intended and should not be considered as constituting advice, a recommendation or an offer or solicitation to investors, or potential investors, in relation to purchasing or acquiring any securities or other financial products and does not take into account your personal investment objectives, financial situation or needs. If you are considering making an investment and before acting upon any information in this presentation, you should consider the suitability of this investment, having regard to your personal investment objectives, financial situation or needs and that you should seek independent financial advice.

Forward looking statements may be contained in this presentation, including but not limited to statements regarding DomaCom's belief or expectations in respect of its business, market conditions, results of financial operations and risk strategies. DomaCom has taken due care in preparing this information, however actual results may differ substantially in either a positive or negative way. Hypothetical examples and forecasts are subject to factors outside of DomaCom's control. Past performance is not a reliable indication of future performance. Any potential investors or investors are warned not to place reliance on such statements but to proceed to make an investment decision based on their own independent research.

This presentation was accompanied by an oral presentation and is not a complete record of the actual discussion held. No part of the presentation may be distributed, disseminated or used elsewhere in any context without DomaCom's prior written consent.

Contact Us:

Product Investment Queries

Nat Fiennes

□ nat.fiennes@domacom.com.au

+61 412 345 934

Corporate Queries

Arthur Naoumidis

Arthur.naoumidis@domacom.com.au

+61 411 958 084



