

22nd December 2021

The Manager
Company Announcements
Australian Securities Exchange

By electronic lodgement

AGM Presentation

The attached AGM presentation has been authorised for release to the market by



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DomaCom Limited
AGM
Chairman's Address
22nd December 2021
ASX: DCL



DomaCom

FRACTIONAL PROPERTY INVESTING

Chairman's Address - Opening Remarks



- Whilst last year was an extremely exigent year with Covid, this year has been one of the most unusual challenging and exacting years with not just one major challenge but many
- 30 years on Boards and the last 15 years in Chair roles I have never experienced the level of unscrupulousness some people will go to try and thwart a transaction
- DomaCom has been collateral damage in this process and has resulted in putting significantly more effort, time, energy and dollars in dealing with these issues
- The management, staff and the Board supported by both new and long term shareholders, with their unwavering belief in the future of fractional investing, have stuck to the task
- We are stepping forward at a much faster rate and looking to push through the \$100m barrier shortly.
- With continuing progress on many fronts, we are starting to gain some momentum

YOU DIDNT COME THIS
FAR TO ONLY COME
THIS FAR

Chairman's Address – Board Renewal

- Board larger than normal - interest of material shareholders
- Importantly, good timing for change
- Retirement of two long term Board members – An enormous thank you to Peter Church, David Archbold for their contribution through these formative years
- Unconnected - Graeme Billings moved to Chair another ASX listed company. Also a very big thank you particularly in his guidance and support in Audit
- Board renewal will continue in 2022 –ASX Good Corporate Governance principles



Chairman's Address - Environment

What does our operating environment look like ahead

- Interest rates to remain low to 2023 at earliest
- Bond yields to rise if inflation stays steady at circa 2%
- Share market to taper off – most return coming from dividend yield
- Inflationary spikes but transitory not long term
- Caution - European countries going back into “lockdowns
- Bigger demand for non listed investments
- Chase for yield – where from and at what risk
- Increasing demand for ESG
- Cryptocurrencies - FOMO



All this leads to our DomaCom technology and its flexibility!

The answer to many of these problems.

Chairman's Address - What Lies Ahead for 2022?

- With government focus on this important area, **Senior Equity Release** to gain greater momentum
- **Affordable housing** – demand will ensure growth in FUM
- ESG focus by many investors supports continuation of our **renewable energy** projects
- Rebirth in the growth of the **SMSF market** creating greater opportunities
- Release to market of the “**equity**” mortgage primarily for the Muslim community



Thank you to staff, management, new and existing shareholders and our directors

The conditions are optimal for DomaCom!



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FRACTIONAL PROPERTY INVESTING



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FRACTIONAL PROPERTY INVESTING

”

Connecting Australians
with an investment in
almost any asset

“

Presented by: Arthur Naoumidis

DomaCom Limited (ASX:DCL)

AGM

22 December 2021





Deals done
99



Accounts
1472

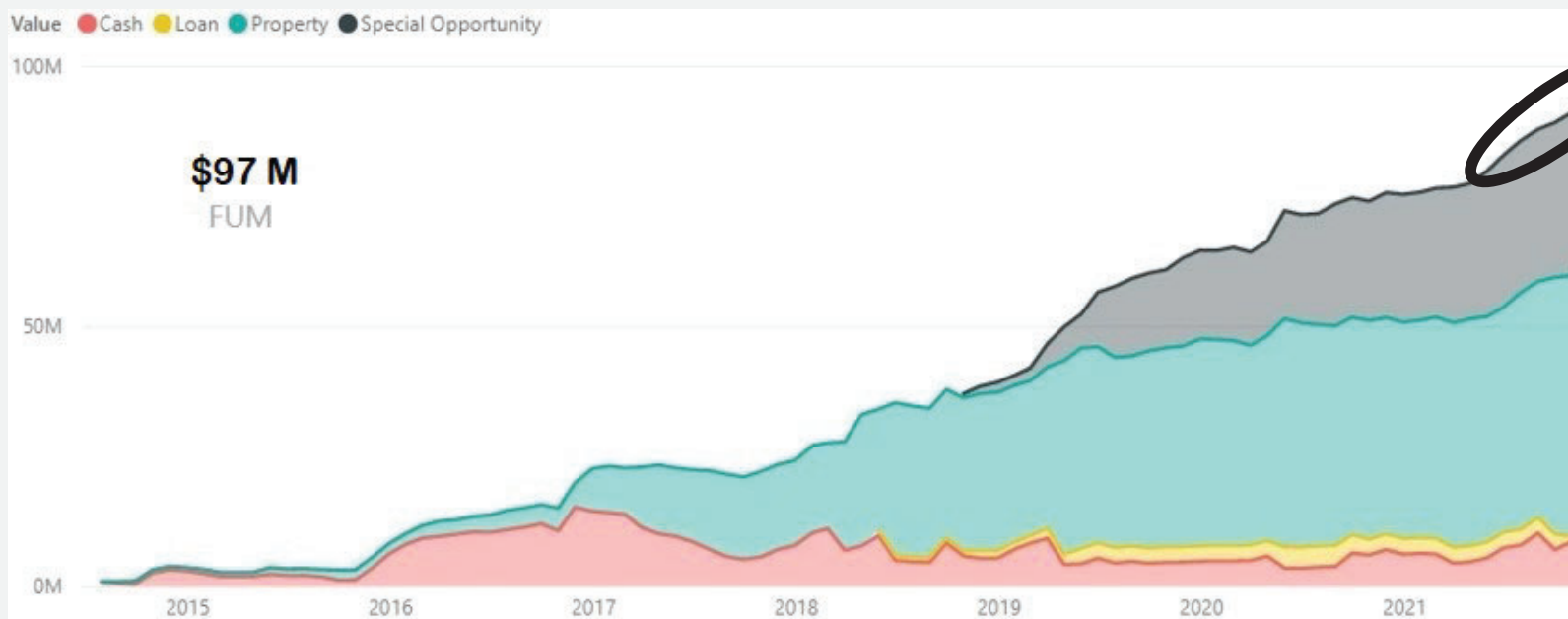


Invested
\$97 million

Strong Growth in Funds Under Management



Growing FUM in key segments



What is driving this growth

- Attractive returns
- Low interest rate environment
- Growth in SMSFs

Corporate Position



- Negative segment aired on A Current Affair on 6th May regarding AustAgri transaction
- Trading suspended 7th May 2021 to allow ASX review of AustAgri
- ASX review completed 18th June 2021 & ASX queries response released to market
- ASX continues suspension until DCL has sufficient working capital
- DCL completes \$3.7 million capital raising 2nd December 2021
- DCL lodges request for resumption of trading & awaiting completion of ASX review

Solutions Powered by DomaCom



Affordable Housing

Domacom's Affordable Housing product allows investors to partner with Tier-1 Community Housing Provider(CHP) to access Low-cost government debt to deliver affordable rentals for eligible Australians

Islamic Finance

DomaCom's Islamic Finance offer is the only Shariah compliant product developed to encompass unique legal structures to enable Muslim Australians the ability to access funds in line with cultural and religious beliefs.

Senior Equity Release


The DomaCom's Senior Equity Release Fund enables retirees utilize the ATO downsizer allowance to sell up to \$600,000 of their home and receive the proceeds tax free via their superannuation fund (retaining the right to live there)

Asset Syndication

DomaCom platform enables investors, including SMSF Trustees, to co-invest in a percentage of one or more high value assets like property and loans in a syndicate-like structure where they share the income and capital value.

Alternate Investment Market (AIM)

DomaCom's Alternate Investment market provides investors a primary, secondary, succession as a pathway to a ASX listing.

 DomaCom solutions that are purpose led ESG products

NDIS Housing a focus



National Disability Insurance Scheme (NDIS) Financing
Special Disability Accommodation (SDA)

Attractive 9-15% income return
Government Backed
ESG Investment

DomaCom allows fractional investment in NDIS properties
DomaCom solves ongoing leverage for NDIS properties

30+ Syndications completed
Driver of FUM growth

AustAgri acquisition early foray into AIM segment



Transformative Transaction

- Contracted minimum \$2.6 Million fee pa
- Minimum \$13 million minimum fee over 5 years
- \$8.5 Million termination fee now due
- effective FUM* will grow to over \$400 Million
- AustAgri have acquired Cedar Meats → DCL Agreement now in effect
- DomaCom waiting for transaction finance facility to be refinanced with long term debt
- Now targeting a 2022 Q1 completion

DomaCom Fund expansion into companies

- AustAgri to be first company
- Leverages off DomaCom 2017 AFSL change allowing “deal in securities”
- Provides SMEs with governance & liquidity solutions
- Pathway to ASX listing for some companies



Note: * Minimum contracted fee of \$2.6 million is equivalent to the fee that would be generated by \$325 million FUM at the standard 0.88% annual DomaCom fee



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