

DomaCom Quarterly Update

31 July 2018

ASX: DCL



DomaCom

FRACTIONAL PROPERTY INVESTING

CORPORATE SNAPSHOT

Key Statistics:

ASX Code:	DCL (Listed November 2016)
Share Price:	6.4 cents @ July 30 th 2018
Shares on Issue:	116,603,865 (Incl. Escrow)
Market Cap:	\$7.5 Million
FUM as at 31 July	\$34.6 Million



Highly Experienced Board:

Chairman	Grahame Evans
Non-Executive Director	Graeme Billings
Non-Executive Director	David Archbold
Non-Executive Director	Peter Church OAM
CEO	Arthur Naoumidis
COO	Ross Laidlaw
CFO/Co Secretary	Philip Chard

CAPITAL & COST SUMMARY

Cash Position:

Cash at 30th June 2018 \$0.80 Million

What is being done about our cash position?

EGM was held on 15th May to refresh placement capacity

We are actively pursuing options to top up our cash

Will advise the market in mid-August



KEY MILESTONES FOR DOMACOM

- **FUM Growth Starting**

- It took us 4 years to get to \$28 Million
- We are now nearly \$35 million
- Another \$17 Million FUM due to exchange shortly
 - Expect to result in \$50+ Million FUM when completed
 - All transactions have debt – what we have been missing!
- \$100 Million+ FUM in pipeline
 - Again, all transactions have debt



- **Debt for Property investments**

- New \$100 Million loan facility
 - A \$100 Million loan facility put in place on 4th June 2018
 - First transaction utilising facility being structured
- First two combined Debt/Equity campaigns completed
- DomaCom in discussion with several Banks to provide loans for the platform
 - Several banks engaged – first decision expected soon
 - SMSF's will not require a Limited Recourse Borrowing Arrangement – simplicity & cost savings

KEY UPCOMING MILESTONES FOR DOMACOM

- **First Registered Mortgage Investments have been completed**
 - Investors can now participate in mortgage loan campaigns to fund DomaCom property investments
 - Attractive returns secured by first registered mortgages:
 - Low Loan-to-Value(LVR) ratio's generally between 40% and 60%
 - 5.06% p.a. for loans secured against residential properties
 - 9.56% p.a. for loans secured against the land and assets of a development
 - These rates are received on a monthly basis in investors hands after all costs
- **Sydney Badgerys Creek Land banking Success**
 - First \$4.2 Million campaign completed and property settled 30th April
 - Second \$5.7 Million campaign capital raising completed and contracts exchanged
 - Third and fourth Land banking parcels currently being negotiated
 - Further \$40 million Land Banking transactions in pipeline
 - Adds 10 year FUM to the platform

INCREASED RANGE OF ASSETS THAT CAN BE FRACTIONALISED

- DomaCom has already completed crowdfunding campaigns across broad range of different property sectors including residential, commercial, rural and Land Banking assets in all states of Australia
- DomaCom platform has not only the ability to hold broad range of different property assets types but also different asset classes including real estate, mortgages, and other debt and equity based securities
- DomaCom's broadening of asset classes increase the range of opportunities available and in turn should drive funds under management

KEY UPCOMING MILESTONES FOR DOMACOM



- **First “Special Opportunity” transaction imminent**
 - A pooled mortgage fund being structured for SMA model manager
 - Supplementary PDS expected to be launched August 2018
 - 6 month target is circa \$20 million for first model manager
 - Several other model managers interested in solution
- **Upfront Platform Fees Introduced**
 - Upfront fees being charged to use platform where platform being used for development projects
 - Several development projects being negotiated which will result in upfront fees
 - This will help address our cash flow needs

KEY UPCOMING MILESTONES FOR DOMACOM

- **Senior Equity Release**
 - Product documentation being finalised for ASIC review
 - ASIC Relief Instrument expected shortly
 - Expected launch is now early 2018 Q4
 - Strong fit with inter-generational financial planning
- **SMSF Ruling:**
 - Federal Court & AAT Appeals were heard on May 23rd 2018
 - DomaCom is awaiting judgment
- **Treasury Draft Managed Investment Trust(MIT) amendments**
 - Treasury has released revised MIT Legislation on 26th July 2018
 - The proposed MIT Residential Property Ban has been removed!
 - DomaCom participated in the consultation process with Treasury
 - Revised legislation no longer has an impact on DomaCom

HIGHLY EXPERIENCED BOARD



Chairman
Grahame Evans
30+ years financial services
Extensive board experience



Non-Executive Director
Graeme Billings
34 years PWC audit



Non-Executive Director
David Archbold
45 years property veteran



Non-Executive Director
Peter Church OAM
Extensive legal experience



Chief Executive Officer
Arthur Naoumidis
22+ years financial services
Ex-CEO of Praemium (ASX:PPS)
13 years senior IT



Chief Operating Officer
Ross Laidlaw
25+ years financial services
Ex-CEO of Skandia Australia



Chief Financial Officer
Philip Chard
20+ financial services

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